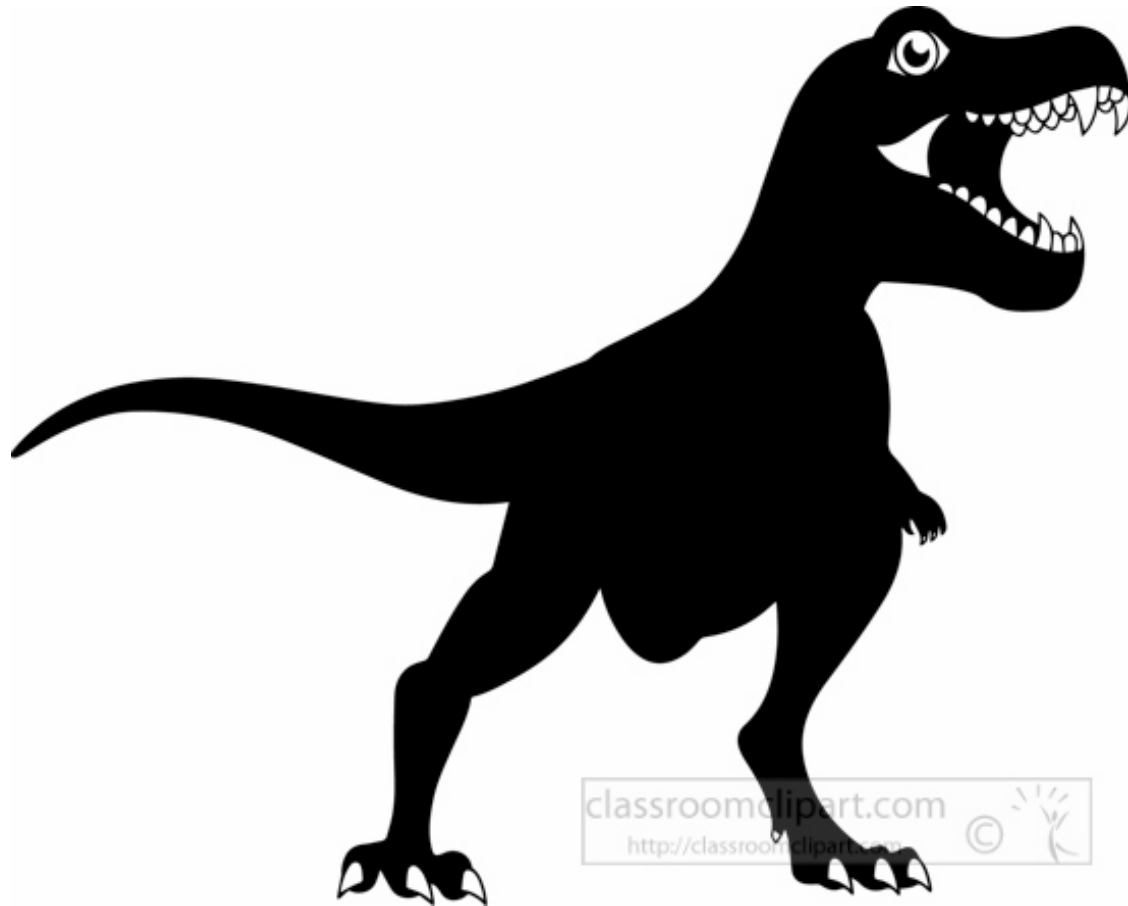


MN Department of Human Services and
Minnesota Board on Aging
Overview: Request for Proposals

Michelle Lichtig

History – Before the term “home and community based services”



- Nursing Home
- Ramsey County – Barb O’Grady Innovator
- Level of Acceptance
- Funding sources

My Role

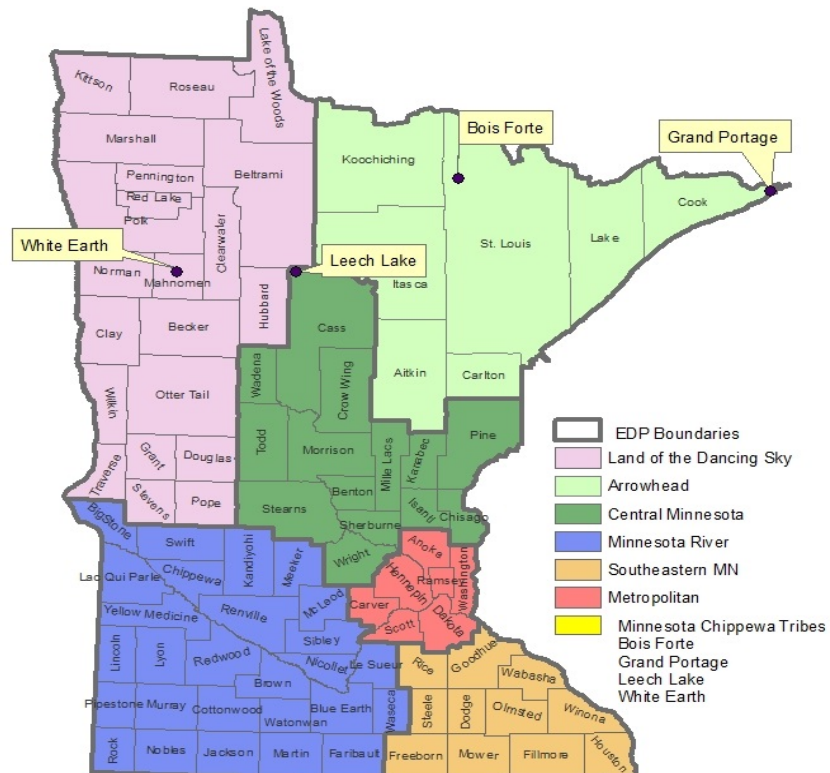
Statewide ElderCare Partnership
Administrator

Defined by State Statute-
Allocation for Statewide effort

Goal: Develop service delivery models that support high-risk, low-income adults 65+ and their caregivers to maintain their ability to live in their own homes as long as possible.

- Eldercare Development Partnerships' are effective because staff know their region
- Collaborative solutions among partners respond to the community's unique needs

Eldercare Development Partnerships



Eldercare Development Partnerships:

Land of the Dancing Sky
Arrowhead

Central Minnesota

Southwestern Minnesota

Southeastern Minnesota

Metropolitan

Minnesota Chippewa Tribes

Live Well At Home: Grants Management

Manage about 90 LWAH grants includes

- Technical assistance for work plan/capacity building/process-procedures/sustainably
- Review grantees' reports
- Site visits

DHS Two Upcoming Requests for Proposals (RFP)

- Live Well At Home – MN DHS
- RFP release proposed January 3rd
- Responders Conference TBD
- Proposals Due TBD approx. end of February

- **Dementia Grant – MN Board on Aging**
- **RFP release about first week in March**
- **Responders Conference TBD (March?)**
- **Proposals Due TBD approx. early April**

DHS Two Upcoming Requests for Proposals (RFP)

Live Well At Home – MN DHS

- *Develop and or Provide Services for Older Minnesotans to Live in the Community*
- 65 and older
- At risk of long-term nursing home and or spending down into Medical Assistance (MA)
- Also interested in proposal to strengthen caregiver support and respite care network

Dementia Grant – MN Board on Aging

Grantees to Provide Services, Education, and or Resources for Persons with Dementia and their Caregivers.

Seek proposals for regional & local projects increase awareness dementia, promote the benefits of early identification, increase rate of cognitive testing, or connect caregivers of persons with dementia to education and resources.

DHS Two Upcoming Requests for Proposals (RFP)

Live Well At Home – MN DHS

State Allocation about \$7 million/year

Grants can be one or two years

Fund programs/administrative costs/capital improvement

1:1 match required

Examples

Dementia Grant – MN Board on Aging

State Allocation about \$1.5 million/year

Grants for two years

Match may be required depends on amount awarded.

Cultural Consultants

Examples

DHS Two Upcoming Requests for Proposals (RFP) Details Matter

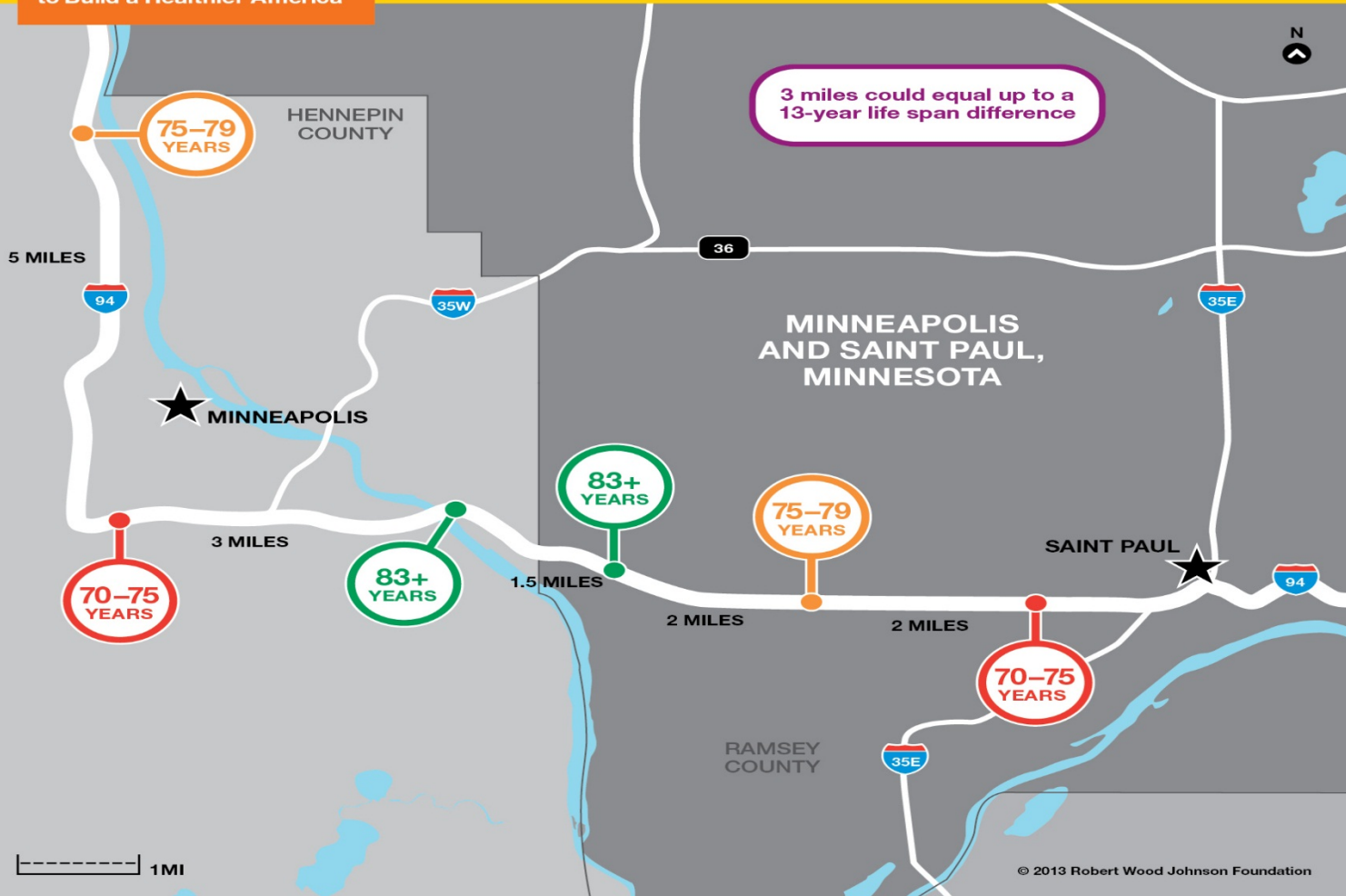
1) Live Well At Home – MN DHS

2) Dementia Grant – MN Board on Aging

- **Provide required documents per RFP**
- **Review the Evaluation plan – points assigned to each portion of proposal**
- **Reviewed and evaluation**
- **Contract negotiations**
- **Award announcement**

Potential Impact - Connecting to your networks!

- Who should consider this grant?
- Partnerships
- Consider Addressing Gaps – DHS GAPS Analysis:
- <https://mn.gov/dhs/partners-and-providers/news-initiatives-reports-workgroups/long-term-services-and-supports/gaps-analysis/>



Minneapolis and St. Paul, MN

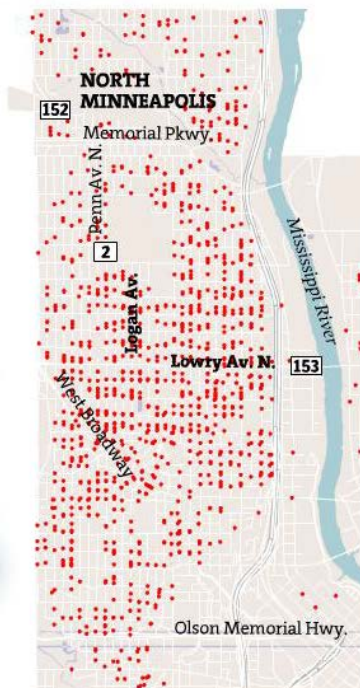
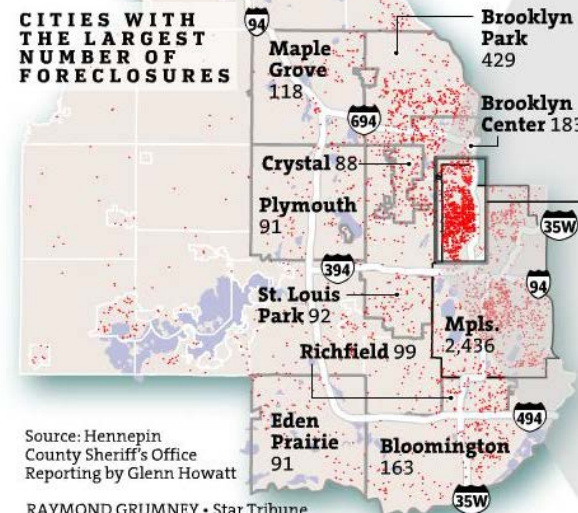
This map shows just a few miles can mean a **13-year diff. in life expectancy** for babies born in Minneapolis & St. Paul.



NORTH MINNEAPOLIS FORECLOSURES OUTPACE HENNEPIN COUNTY

Since January 2006, more than 2,500 Minneapolis homes have been sold at sheriff's foreclosure sales, with homes on the city's North Side accounting for 60 percent of foreclosures. But the foreclosure trend has hit the suburbs as well, with Brooklyn Park leading the Hennepin County suburbs in the number of foreclosure sales with 429.

CITIES WITH THE LARGEST NUMBER OF FORECLOSURES



RAYMOND GRUMNEY • Star Tribune

a dozen homes have been auctioned since Dec. 2005 after their owners couldn't make their mortgage payments. Here's a look at the homes and their foreclosure status:

Built 1967
• Sold under foreclosure: \$233,111, Mar. 2007
• 2007 estimated market value: \$197,500

Built 1900
• Sold under foreclosure: \$129,004, July 2005
• Acquired by HUD, Aug. 2006
• 2007 estimated market value: \$140,500

Built 1907
• Sold under foreclosure: \$188,986, Mar. 2007
• 2007 estimated market value: \$157,000

Built 1912
• Sold under foreclosure: \$199,441, Dec. 2005
• 2007 estimated market value: \$134,000

Built 1924
• Sold under foreclosure: \$97,694, Jan. 2007
• 2007 estimated market value: \$98,500

Built 1929
• Sold under foreclosure: \$123,250, Jan. 2007
• 2007 estimated market value: \$147,000

Built 1926
• Sold under foreclosure: \$183,618, Nov. 2006
• 2007 estimated market value: \$162,000

Built 1914
• Sold under foreclosure: \$195,806, Nov. 2006
• 2007 estimated market value: \$130,500



Community Caring Re-engagement



Frameworks Core:

Not just **what** people think but **how** people think!

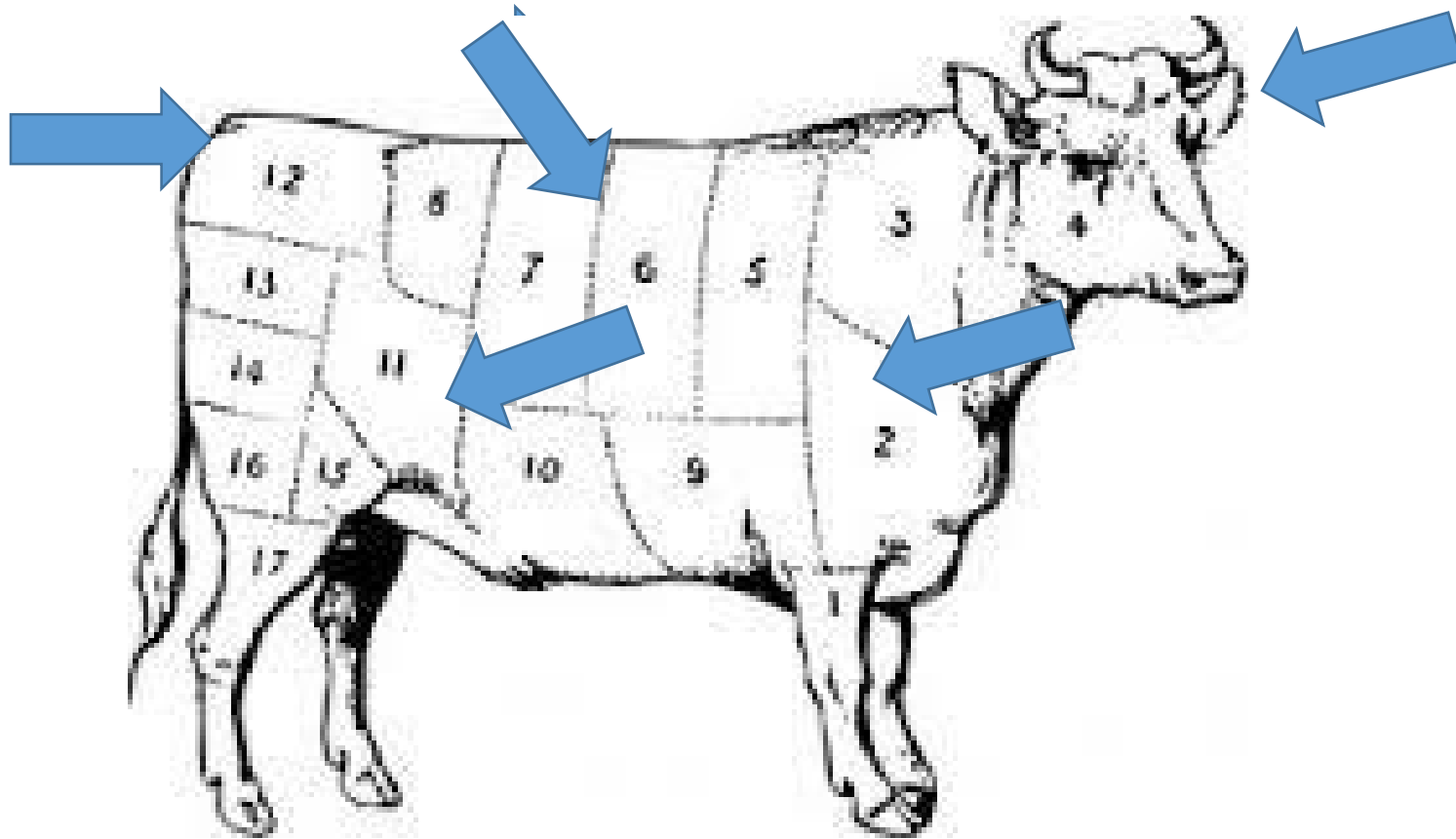
Frameworks: Concepts behind research

- Social cognitive science
- How we think about aging
- What deep belief inform those views
- How media feed those views
- How we ask people to act on changing these views
- Improve the dialogue based on communication research

Modeling our world

How people model their world matters-there are opportunities to shape/reshape the model .

Diffusion: Each aging issue with a different story



URLs

MN DHS Live Well At Home (LWAH) RFP:

Release of RFP – check State Register (sign up for email announcements)

- <http://mn.gov/admin/government/grants/>

For general information/past grantees' awards

- <https://mn.gov/dhs/partners-and-providers/grants-rfps/live-well/>

Minnesota Board on Aging Dementia grants:

Release of RFP – check State Register (sign up for email announcements)

- <http://mn.gov/admin/government/grants/>

For general information/past grantees' awards

- <http://www.mnaging.net/en/Administrator/DementiaGrants.aspx>

“Alone we can do so little; together so much.”

- Helen Keller

Contact Information:

LWAH Grant

Michelle.Lichtig@state.mn.us

Dementia Grant

Nancy.Lee@state.mn.us